

# Jacopo MAGNANI

## PERSONAL INFORMATION

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PLACE AND DATE OF BIRTH: Italy | October 21, 1984  
ADDRESS: New York University Abu Dhabi  
Saadiyat Island, PO Box 129188, Abu Dhabi, UAE  
EMAIL: [jacopo.magnani@gmail.com](mailto:jacopo.magnani@gmail.com)  
WEBPAGE: <https://sites.google.com/site/jacopomagnani/>

## CURRENT POSITION

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August 2017 - Present Postdoctoral Associate, New York University Abu Dhabi

## PREVIOUS POSITIONS

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July 2015 - July 2017 Visiting Assistant Professor, Krannert School of Management,  
Purdue University  
September 2014 - June 2015 Assistant Professor, Wang Yanan Institute for Studies in Economics,  
Xiamen University

## TEACHING AND RESEARCH FIELDS

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Microeconomics, Experimental Economics, Game Theory, Behavioral Economics, Behavioral Finance.

## EDUCATION

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2014 Ph.D. in Economics, University of California, Santa Cruz  
2009 M.A. in Economics, CORIPE (Italy)  
2008 M.A. in Economics, University of Bologna (Italy)  
2006 B.A. in Economics, University of Trento (Italy)

## PUBLICATIONS

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[2015] "Testing for the Disposition Effect on Optimal Stopping Decisions" *American Economic Review (P&P)*, 105(5): 371-75.

[2016] "Time and State Dependence in an Ss Decision Experiment" with A. Gorry, and R. Oprea, *American Economic Journal: Macroeconomics*, 8(1): 285-310.

[2017] "Evolutionary Games, Climate and the Generation of Diversity" with D. Friedman, D. Paranjpe and B. Sinervo, *PLOS ONE*, 12(8): 1-14.

[2018] "Effects of Gain-Loss Frames on Advantageous Inequality Aversion" with K. Boun My, N. Lampach and M. Lefebvre, *Journal of the Economic Science Association*, forthcoming.

## WORKING PAPERS

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“Reference-Dependent Preferences and Optimal Stopping Decisions: an Experimental Investigation of the Disposition Effect” [revising]

“Dynamic Runs and Circuit Breakers: An Experiment” with David Munro [revise and resubmit at Experimental Economics]

“Why Do People Violate No-Trade Theorems? A Diagnostic Test” with Ryan Oprea [revising]

“An Experimental Study of Matching Under Imperfect Information” with Olivier Bochet [in progress]

## TEACHING EXPERIENCE

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Spring 2017 Game Theory (Undergraduate), Purdue University  
Fall 2016 Game Theory (Undergraduate), Purdue University  
Spring 2016 Game Theory (Undergraduate), Purdue University  
Fall 2015 Game Theory (Undergraduate), Purdue University  
Spring 2015 Intermediate Microeconomics, Wang Yanan Institute for Studies in Economics  
Fall 2014 Advanced Microeconomics I (PhD), Wang Yanan Institute for Studies in Economics  
Summer 2013 Mathematical Methods for Economists (Undergraduate), UC Santa Cruz  
2012 - 2014 teaching assistant, UC Santa Cruz

## HONORS, SCHOLARSHIPS AND GRANTS

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2017 Distinguished Teacher for Game Theory (Undergraduate), Purdue University  
2015 Distinguished Teacher for Game Theory (Undergraduate), Purdue University  
2013 National Science Foundation Grant SES1260813: Doctoral Dissertation Research in Decision, Risk and Management Sciences (\$25,925)  
2013 Selection and participation in the WEAI 2013 Graduate Student Dissertation Workshop  
2010-2011 Marco Fanno scholarship (Euros 20,000 and full tuition fees coverage)  
2009-2010 Marco Fanno scholarship (Euros 20,000 and full tuition fees coverage)

## SEMINARS AND CONFERENCES

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2018 WESSI Lite Workshop, Southern Europe Experimental Team Meeting, Foundations of Utility and Risk, Economic Science Association World Meeting  
2017 University of Amsterdam, NYUAD 2nd Annual Research Poster Day  
2016 Midwest Macro Meetings, Missouri Valley Economics Association Annual Conference, Experimental Finance North American Meeting (Tucson), Southern Economics Association Annual Meetings  
2015 AEA Meetings, Virginia Commonwealth University, Utah State, Victoria University, Tsinghua University  
2014 Santa Clara University, University of Technology - Sydney, New York University, Einaudi Institute for Economics and Finance, Bay Area Behavioral and Experimental Economics Workshop, Yale Whitebox Advisors Graduate Student Conference, Experimental Finance, Foundations of Utility and Risk  
2013 Economic Science Association North America Meetings, Western Economics Association International Annual Conference, Bay Area Behavioral and Experimental Economics Workshop  
2012 Bay Area Behavioral and Experimental Economics Workshop

## PROFESSIONAL SERVICE

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### *Refereeing*

Econometrica, European Economic Review, International Economic Review, Journal of Behavioral and Experimental Economics (2), Journal of Economic Behavior and Organization, Journal of the Economic Science Association (3), Journal of Public Economics, Management Science (2).

### *Conference and Seminar Organization*

2018-2019 NYUAD Brown Bag in Experimental Social Science  
2017-2018 NYUAD Brown Bag in Experimental Social Science  
2014 5th Annual Xiamen University International Workshop on Experimental Economics

## REFERENCES

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Daniel Friedman | Department of Economics, UC Santa Cruz  
831-459-4981, dan@ucsc.edu

Ryan Oprea | Department of Economics, UC Santa Barbara  
831-331-0740, roprea@gmail.com

Tim Cason | Department of Economics, Krannert School of Management, Purdue University  
765-494-1737, cason@purdue.edu