

Aurelie Dariel

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New York University Abu Dhabi | P.O. Box 129188, Abu Dhabi, United Arab Emirates
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CURRENT POSITION

2025 to present *Research Scientist, Division of Social Science*
New York University Abu Dhabi

ACADEMIC POSITIONS

2019 to present *Adjunct Associate Professor, Division of Social Science*
New York University Abu Dhabi

2021 to present *Research Fellow, Center for Behavioral Institutional Design ([C-BID](#))*
New York University Abu Dhabi

2020 to 2021 *Research Associate, Center for Behavioral Institutional Design ([C-BID](#))*
New York University Abu Dhabi
Project: Exploring Nudges to Promote Physical Activity Among
Senior Adults in Abu Dhabi

2014 to 2019 *Research Fellow, Division of Social Science*
New York University Abu Dhabi

EDUCATION

2006 to 2013 *PhD in Economics*
Maastricht University, the Netherlands

1999 to 2001 *MSc in Economics, with distinction*
University of Montreal, Canada

1996 to 1999 *BA in Economics, with distinction*
University of Grenoble, France

RESEARCH INTERESTS

Behavioral Economics, Labor Economics, Social Networks, Social Preferences, Personality Traits, Gender

PUBLICATIONS

The racial and ethnic gap in behavioral measures rivals the gender gap in the United States

Aurelie Dariel, John Ham, Nikos Nikiforakis, and Jan Stoop (2026)
Proceedings of the National Academy of Sciences, 123(6), e2527671123 | [Article](#)

Leader risk mitigates the effects of pay inequality on team coordination: An experiment

Aurelie Dariel, Nikos Nikiforakis, and Simon Siegenthaler (2025)
The Leadership Quarterly, 36(6), 101928 | [Article](#)

Promoting physical activity among seniors in Abu Dhabi: An experimental test of the Forever Fit nudge

Nikos Nikiforakis, Layla Abdulaziz Alhyas, Uzma Afzal, Alex Agiostratidis, Elyazyeh M. Alfalacy, Aurelie Dariel, Melissa C. Monney, Manuel Muñoz Herrera, and Ernesto Reuben (2025)
Journal of the Economic Science Association, 11(1), 35 to 46 | [Article](#)

Gender identity, salience of information, and tacit coordination: Gender differences in response to strategic uncertainty

Han Il Chang, Aurelie Dariel, Alicja Reuben, and Huanren Zhang (2024)
Journal of Economic Psychology, 102761 | [Article](#)

Referral hiring and wage formation in a market with adverse selection

Aurelie Dariel, Arno Riedl, and Simon Siegenthaler (2021)
Games and Economic Behavior, 130, 109 to 130 | [Article](#)

Conditional cooperation and framing effects

Aurelie Dariel (2018)

Games, 9(2), 37 | [Article](#)

Surveillance cues do not enhance altruistic behavior among anonymous strangers in the field

Erik J. Koornneef, Aurelie Dariel, Iffat Elbarazi, Ahmed R. Alsuwaidi, Paul B. M. Robben, and Nikos Nikiforakis (2018)

PLOS ONE, 13(8), e0197959 | [Article](#)

Emirati women do not shy away from competition: Evidence from a patriarchal society in transition

Aurelie Dariel, Curtis Kephart, Nikos Nikiforakis, and Christina Zenker (2017)

Journal of the Economic Science Association, 3(2), 121 to 136 | [Article](#)

Cooperators and reciprocators: A within-subject analysis of pro-social behavior

Aurelie Dariel and Nikos Nikiforakis (2014)

Economics Letters, 122(2), 163 to 166 | [Article](#)

POLICY REPORTS

An Experimental Evaluation of the Forever Fit Program

Aurelie Dariel, Nikos Nikiforakis, Ernesto Reuben, Manuel Muñoz Herrera, Uzma Afzal, N. Ahmed, C. Figueroa, and H. Khan (2021)

Policy report, Department of Community Development, Abu Dhabi

Exploring Nudges to Promote Physical Activity Among Senior Adults in Abu Dhabi

Aurelie Dariel, Nikos Nikiforakis, Ernesto Reuben, Manuel Muñoz Herrera, Uzma Afzal, N. Ahmed, C. Figueroa, and H. Khan (2020)

Policy report, Department of Community Development, Abu Dhabi

Physical Activity for Senior Adults in Abu Dhabi

Aurelie Dariel, Nikos Nikiforakis, Ernesto Reuben, Manuel Muñoz Herrera, Uzma Afzal, N. Ahmed, C. Figueroa, and H. Khan (2020)

Policy report, Department of Community Development, Abu Dhabi

WORKING PAPERS AND WORK IN PROGRESS

Who is watching? Gender composition of observers and risk-taking

With Andrzej Baranski and Prinsa Chauhan

Under review. | [Paper](#)

Is there a motherhood gap in the willingness to compete for pay? Evidence from the Netherlands, the UAE and the USA

With Nikos Nikiforakis (2022)

NYU Abu Dhabi Working Paper No. 0079. Revise and resubmit | [Paper](#)

Disparities in psychological traits and income: Race, ethnicity, and gender in the U.S.

With John Ham, Nikos Nikiforakis, and Jan Stoop (2024)

IZA Discussion Paper No. 16818 | [Paper](#)

Competitiveness, selection bias and gender differences among economics majors

With Nikos Nikiforakis and Jan Stoop (2022)

NYU Abu Dhabi Working Paper No. 0074. Revise and resubmit | [Paper](#)

TEACHING EXPERIENCE

2019 to present	<i>New York University Abu Dhabi</i> Economics of Gender; Nudges and Well-Being; Experimental Economics, undergraduate
2009 to 2011	<i>University of Bern</i> Auction Theory; Advanced Game Theory; Theory of the Firm, postgraduate
2006 to 2008	<i>Maastricht University</i> Public Economics; Economics of Antitrust and Regulation; Gender Economics and Management, undergraduate

SERVICE

April 2025	<i>Co-organizer, Colourism 2.0: Insights from Psychology, Economics, and the Media</i> New York University Abu Dhabi, with the Center for Behavioral Institutional Design and the Office of Global Inclusion
2019 to present	<i>Co-initiator and co-convener, Gender and Leadership Roundtable</i> New York University Abu Dhabi, with Henriette Muller
2022 to 2024	<i>Co-coordinator, Gender Brown Bag</i> New York University Abu Dhabi, with Henriette Muller
February 2023	<i>Co-coordinator, Ananke: Empowering Women through Digital Media and Emerging Tech</i> New York University Abu Dhabi, with Henriette Muller and Sabyn Jillani

CONFERENCES AND SEMINARS

- Interdisciplinary Workshop ‘Motherhood and Its Shadows,’ Abu Dhabi, February 2024
- 8th World Investment Forum, Abu Dhabi, October 2023
- Interdisciplinary Workshop ‘Motherhood and Its Shadows,’ Abu Dhabi, May 2023
- Interdisciplinary Workshop ‘Gender in Organizations: Insights from Economics and Psychology,’ Abu Dhabi, November 2022
- Interdisciplinary Workshop on Gender Research: Insights from Experiments in Psychology and Economics, Abu Dhabi, March 2022
- Asia Pacific ESA Meeting, Abu Dhabi, January 2019
- World ESA Meeting, Berlin, June 2018
- NYUAD Workshop ‘Varieties of Emirati Womanhood,’ Abu Dhabi, March 2018
- Athens Meeting of Behavioral Economics and Experimental Social Sciences, Athens, May 2017 and May 2016
- UAE Quantitative Research Symposium, Zayed University, March 2016
- NYU Global Network Social Sciences Workshop, Abu Dhabi, January 2016
- French Experimental Economics Association Meeting, Lyon, May 2013; Grenoble, September 2010
- American ESA Meeting, New York, June 2012
- THEMA Seminar, University of Cergy-Pontoise, May 2012
- International Meeting on Experimental and Behavioral Economics, Castellón, March 2012
- International ESA Meeting, Luxembourg, September 2011
- European Economic Association and Econometric Society Meeting, Oslo, August 2011
- Internal Seminar, Bern, October 2010
- Thurgau Experimental Economics Meeting, Konstanz, April 2010
- IMPRS Uncertainty Summer School, Jena, July 2007
- TI Lectures in Behavioral Economics, Rotterdam, May 2007
- Maastricht University Seminar on Experimental and Behavioral Economics, December 2010 and October 2007v

REFEREEING EXPERIENCE

European Economic Review; Journal of the Economic Science Association; Southern Economic Journal; Journal of Economic Behavior and Organization; Games and Economic Behavior; Games; Management Science; Journal of Economic Psychology

OTHER PROFESSIONAL EXPERIENCE

2001 to 2005	<i>Project Manager and Communication Executive, Grenoble, France</i> Developed and implemented a global communication strategy and managed public relations activities
1999 to 2001	<i>Research Assistant, CIRANO</i> Montreal, Canada